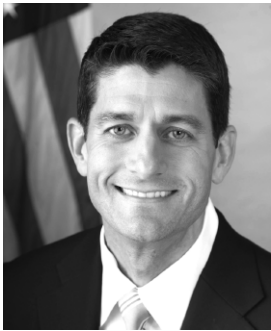


# NEWSPRENT

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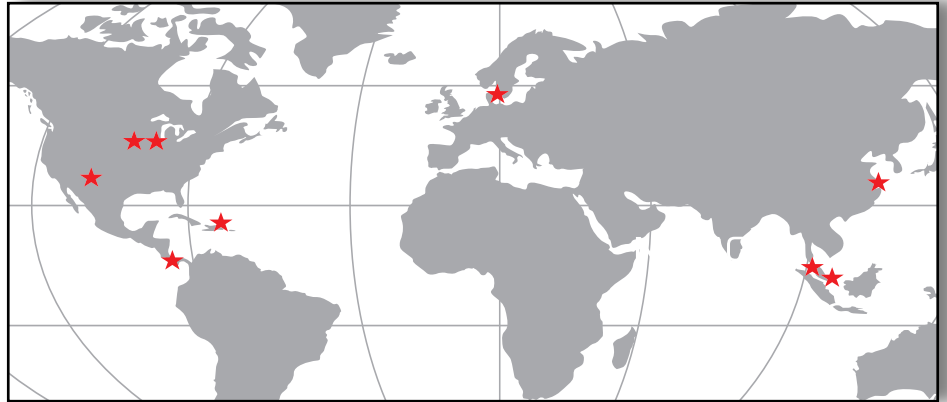
Issue No. 49, 2013

## Vice Presidential Nominee Paul Ryan Salutes Prent



Paul Ryan—2012 United States Vice Presidential Nominee and Congressman from Wisconsin—recently saluted Prent Corporation for its global manufacturing

leadership and excellence. Go to [www.prent.com](http://www.prent.com), to view a short video clip.



## WPO Cites Prent Design as One of the World's Best Medical Packages

The ingenuity of Prent's WorldStar winning medical package lies in its compact, easy-to-understand tray and universal retainer, featuring numerous benefits for physicians, hospitals, as well as the device maker.

The workhorse of the package is the retainer with multiple forms and features providing cost savings and enhanced product usability.

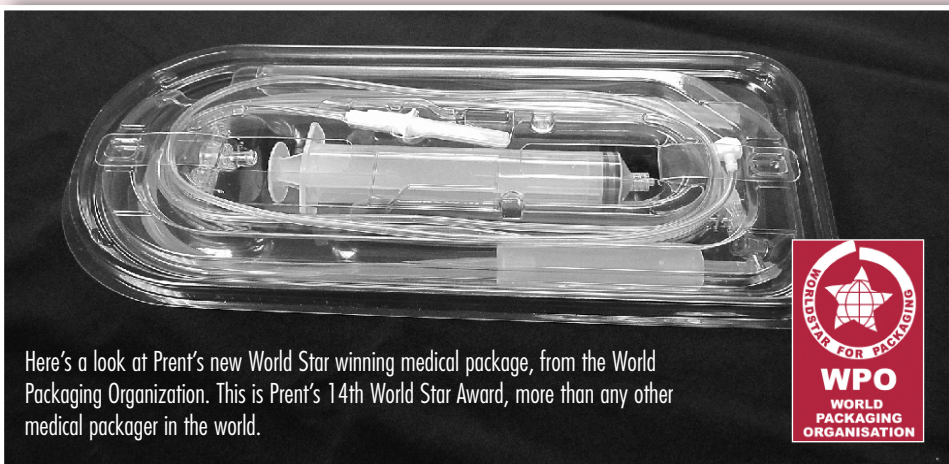
The retainer's universal design allows

for various length devices, thus reducing per package costs associated with designing, tool milling, thermoforming, material, warehousing and shipping multiple retainers.

And, since the retainer and tray are stacked, the footprint uses less shelf space offering healthcare providers with costs savings and superior product protection and stability.

Other features of the retainer—when combined as a whole—perform multiple functions:

- Allowing fast loading of the product
- Preventing tangle of lengthy tubing
- Enabling fast and easy access to tray
- Ensuring excellent sterilization penetration



Here's a look at Prent's new World Star winning medical package, from the World Packaging Organization. This is Prent's 14th World Star Award, more than any other medical packager in the world.

# NEWSPRENT

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Issue No. 49, 2013

## OPEN FOR BUSINESS *in Costa Rica!*

**P**rent Costa Rica is up and running and already getting requests from OEMs in Central and South America for access to Prent's high quality, thermoformed medical packaging.

Located in Heredia—a suburb of Costa Rica's capital city of San Jose—our facility and our experienced local workforce is serving new and existing medical device customers wanting to take advantage of Prent's ability to:

- ★ Furnish award-winning product development support
- ★ Provide state-of-the-art production in a Class 8 cleanroom environment
- ★ Thermoform identical, high quality packaging around the globe
- ★ Help control JIT inventory levels
- ★ Offer innovative, hassle-free logistics services—using 100% recycled and re-usable containers designed to save customers time and money
- ★ Reduce the total cost of their products

Prent President and CEO Joseph T. Pregont reports he expanded into Costa Rica to meet

requests by current customers to supply packaging near their Central American medical device production facilities.

"Central America was a missing link in our global supplier philosophy," says Pregont. "After researching many options, San Jose's pro-business climate, tax-free and duty-free zones—plus its proximity to several of our existing customers—played a strong role in moving there."

The development of Prent Costa Rica—like all Prent global growth initiatives—has been through organic growth, not acquisition growth. "It's been generated entirely from within our own organization. Consequently, we have a very defined effort when we open new facilities," explains Pregont. "Each

contains identical, all Prent-designed and manufactured thermoforming equipment and software systems.

Therefore, our procedures and processes are all the same around the world. It not only gives us great control over the entire thermoforming process, but ensures great consistency for our customers around the world." ★



Joseph T. Pregont  
President & CEO  
Prent Corporation

### Visit Us at THIS Costa Rica Trade Show •

Life  
Sciences  
forum  
Costa Rica

Stop by Prent's booth #35 at the Life Sciences Forum Trade Show in San Jose March 18-20. Let us introduce you to our award-winning medical device packaging.

March 18-20, 2013

Ramada Herradura, Booth 35 • San Jose, Costa Rica

## Prent Denmark in Growth Mode



Peter Bay  
Managing Director  
Prent Denmark

Getting ready for shipment from Prent's Worldwide Machine Build Center is yet another state-of-the-art thermoformer. This one's bound for Prent Denmark (pictured on right) where European business continues to accelerate thanks to our experienced and disciplined approach to medical device packaging.

"We're getting more and more prospective customers performing audits, and walking away extremely pleased with what they see," explains Peter Bay, Prent Denmark Managing Director. "People are telling us that they are impressed with our setup in Europe, our ability to find solutions to their challenges, and by our high quality and reliable order execution."

We're also getting a lot of positive comments on our experienced staff that is all thoroughly grounded in the medical device industry. "Customers are telling us they don't have to worry about anything when



they work with Prent Denmark because our European staff understands what's needed and follows through in an effective and reliable manner," he says.

"Plus, our talented in-house European Product Development staff is experienced in designing high-quality and cost-effective packaging solutions. This is a huge plus for us right now," continues Bay. "Customers are telling us repeatedly, 'Prent is very proactive and creative. We don't have to come back with questions and changes. Prent understands what we're looking for in our medical packaging requirements.'" ★

“People are telling us that they are impressed with our setup in Europe, our ability to find solutions to their challenges, and by our high quality and reliable order execution.”



Getting ready for shipment to Denmark from Prent's Worldwide Machine Build Center is yet another state-of-the-art thermoformer.

# Global Standardization Training Continues

## JANESVILLE •

*Prent's World Headquarters in Janesville continues to welcome key employees from around the globe for critical systems and equipment training, ensuring every Prent facility operates identically. Recent visiting employees came from Costa Rica and our new facility in Malaysia.*



**Miss Fou Kiew Yoon**  
Senior Planner, Malaysia

Although Miss Fou Kiew Yoon has been Malaysia's Senior Planner for over 13 years, she continues pushing the bar on excellence. While she was in the USA, she visited several material suppliers and met with her Janesville counterparts in material sourcing and purchasing, as well as production planning and control. She thoroughly enjoyed her Janesville training and reports she will bring back to Prent Malaysia all she learned.



**Alex Gan**  
Network & Systems  
Administrator, Malaysia

Alex Gan is Malaysia's Network & Systems Administrator. During his recent Janesville visit he learned more about Prent's global MIS infrastructure, methods and systems, including our international help desk, system management tools, employee device tracking systems, data collection devices, our self-service software installation portal, and our globalized knowledge base for solutions and document holding. Alex says he enjoyed his visit to "the peaceful town of Janesville. Everyone was friendly and helpful."



**Juan Carlos Touma**  
Plant Manager, Costa Rica

During a recent visit to Janesville, Juan Carlos Touma, Costa Rica's Plant Manager, prepares to hoist his country's flag onto a new pole along Prent's 'Flag of Nations' row. "It was such an honor for me to raise my country's flag at our World Headquarters," he says with pride. "I know I have big responsibilities on my shoulder to maintain Prent's reputation in Costa Rica for industry excellence. During my two-week visit I was preparing a management inventory system to be introduced in Costa Rica. I was also involved with audits, validation processes and day-to-day thermoforming operations."



**Adrian Morales**  
Quality Assurance  
Specialist, Costa Rica

Adrian Morales, Costa Rica Quality Assurance Specialist, made a three week visit to Janesville for advanced quality training. Pictured here, Adrian is measuring the height of a part to ensure the customer's pre-determined critical-to-quality requirements are spot-on. An Industrial Engineering graduate of Costa Rica's Universidad Latina, Adrian's been working for medical device companies for several years. "During my visit to Janesville, I focused on process flow and the critical moments where quality always has to be present in order to meet product specification," he reports. "I was also impressed with the hospitality and helpfulness of the Janesville staff."



**James Soto**  
Thermoforming  
Specialist, Costa Rica

James Soto, Prent Costa Rica's Thermoforming Specialist, thoroughly enjoyed his snowmobile experiences in wintry Wisconsin (pictured here) while receiving several weeks of advanced training on Prent's high tech thermoformers. James reported having a great experience at Prent's World headquarters. He wishes to thank his Janesville trainers for trusting his abilities and advancing his knowledge. In addition, "the staff made me feel very comfortable and showed me much kindness," he says. "During visits around Wisconsin, I did amazing things such as snowmobiling and visiting some beautiful places." James received his plastic processing education from the National Training Institute of Costa Rica. ★

## CHINA •

### Excellence Comes from Continuous Training



#### Train-the-Trainer

Prent China employees get ready to become their facility's new Microsoft Excel experts after recent intensive train-the-trainer workshops. The goal is to enhance all employees' skills, effectiveness and work efficiency.

### Quality Auditors Now Scattered Throughout Prent China Facility



Two full days of ISO 9001:2008 standards and Internal Quality Auditor training was recently conducted to enhance employees' understanding of ISO 9001 Quality Systems and strengthen the Internal Quality Team. Currently, Prent China has nine certified Internal Quality Auditors ranging from Staff to Executive level and distributed throughout the Quality, Manufacturing and Sales departments.

## MALAYSIA •

### Knowledge Sharing in Malaysia



Prent Malaysia's Production, Design and Quality Assurance Teams (pictured above) recently enjoyed sharing QA Best Practices with Dave Henry, Quality Assurance Director at Prent's World Headquarters in Janesville. He is pictured in the center with a white shirt. Dave discussed the company's focus on standardizing global best practices, plus offered training in Documentation Best Practices for medical device packaging and Final Blue Print Control. In turn, Prent Malaysia staff shared with Dave its Quality Assurance system, its new Checking Methodology, and how it reviews new projects in PDR meetings. "It's encouraging to see Prent's standardized process and business practices throughout the world," reports Dave. "Our Malaysia workforce is extremely enthusiastic about learning medical device packaging requirements."

**"Our Malaysia workforce is extremely enthusiastic about learning medical device packaging requirements."**

~ Dave Henry, Prent Quality Assurance Director

## NEWS FROM CHINA

### Honoring Our Neighbors in the Chinese New Year



For the third year, Prent China enjoyed celebrating the Chinese New Year with gifts to 66 neighboring villagers. The families were extremely thankful and appreciative of the kind offerings. Prent China General Manager KH Kuan is pictured second from left.



## NEWS FROM JANESVILLE

### And the Winner of the 2012 Prent Scholarship Is. . .

Congratulations to the recipient of Prent's 2012 Scholarship, Michelle Rademacher, 21, a UW-Stout junior majoring in Packaging from New Hope, MN. Along with an \$18,000 two-year tuition package, she'll participate next year in Prent's semester long Product Development Co-Op program. Last year, she completed a Co-Op at Fisher Price.

"This scholarship will change my life and I will be forever grateful for Prent's support," says Michelle. "It allows me to really focus on school and not have to worry about financing during my last two years of school. I'm looking forward to getting immersed into SolidWorks and Prent's medical tray packaging, after my experience in consumer toy packaging."

Upon graduating, she hopes to get a job as a structural packaging engineer.



Michell Rademacher  
2012 Prent  
Scholarship Recipient

### Meet Our New Co-Op Student

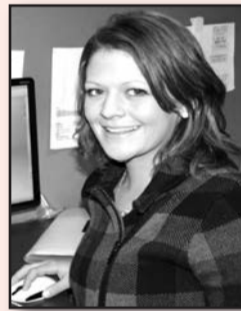
Prent has been committed to helping train students for careers in science and industry for nearly 25 years.

Our semester-long co-op program is a win-win for everyone. "We not only help train students for the real world, but we also have a chance to take them for a "test" drive. They, in turn, get to experience our company first hand," explains Chris Bladl, Product Development Director. "When you work with a Co-Op student for six months, you really get to know if they have the right stuff to work at Prent. This program also provides us with a pool of prospective employees."

Our current Product Development Co-Op student is Rachel Sabatke, a college senior from Merrill, WI, majoring in packaging at the University of Wisconsin-Stout.

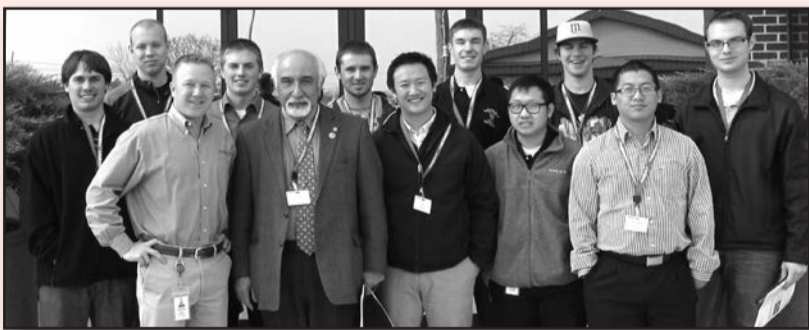
Rachel is enjoying the intensive training she's receiving. "Prent is an amazing company to work for. I am learning many valuable design strategies and tools that will later help me to succeed in my career. I want to thank everyone at Prent for being so welcoming, as well as Chris Bladl and Sean Dill for giving me the wonderful opportunity to gain real working experience in the world of packaging."

In her free time, Rachel enjoys drawing, designing, reading and socializing with friends.



Rachel Sabatke  
Product Development  
Co-op Student

## Students Learn About Thermoforming



### UW-Platteville SPE Chapter

Recently visiting Prent were 14 members of the University of Wisconsin-Platteville SPE Student Chapter, lead by Dr. Majid Tabrizi, Director of the University's Center for Plastics Processing Technology. Dr. Tabrizi (second from left in front row) believes that exposing students to the latest plastics technology makes them more competitive when job searching and helps them understand the educational requirements. Chris Bladl, Prent Director of Product Development, is in front row on far left.

### UW-Stout IoPP Chapter

Prent once again had the pleasure of sponsoring a bus trip to Pack Expo for 45 members of UW Stout's student chapter of the IoPP. On their way to Chicago, they stopped off at Prent for "Pizza and A Tour" of our World Headquarters' campus.

According to Rebecca Eggers, student organizer of the trip, "the tour was a great learning experience and exposed us up-close to the thermoforming industry. Although this was my third tour of Prent, every time they manage to show us something absolutely new. I continue to be impressed with how fast the company is expanding around the globe to accommodate customers."

Rebecca is graduating in May with a BS in Packaging and an emphasis in Graphic Design and a minor in Project Management. She's already landed a Package Engineer position with Hormel Foods after graduation.





**MD&M FLORIDA 2013**  
March 6-7, 2013  
Booth 515  
Orlando, FL, USA



**HealthPak 2013**  
March 12-14, 2013  
Booth 40  
Louisville, KY, USA

**Life Sciences forum**  
Costa Rica

**Costa Rica Life Sciences Forum**  
March 18-20, 2013  
Booth 35  
San Jose, Costa Rica



**MEDTEC Japan 2013**  
April 24-25, 2013  
Booth 707  
Tokyo, Japan



**MEDTEC UK**  
May 1-2, 2013  
West Hall, Booth 611  
Olympia, London, UK



**MD&M EAST 2013**  
June 18-20, 2013  
Booth 2119  
Philadelphia, PA, USA

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## SERVICE AWARDS

NAME	POSITION	FACILITY	NAME	POSITION	FACILITY
<b>40 YEARS</b>			<b>5 YEARS</b>		
Myra Vincent	Inspector/Packer	Janesville	Jeffrey Ayen	PGL Warehouse	Janesville
<b>30 YEARS</b>			Camacho Carlos	Tech 1A	Puerto Rico
Linda Cooper	Production Scheduler/Planner	Janesville	Jane Ennocenti	Inspector/Packer	Janesville
James Lewis	Maintenance Mechanic II	Janesville	Eric Gleason	Network Analyst	Janesville
<b>25 YEARS</b>			David Huebner	Machine Operator	Janesville
Dale Knapton	Lead Technician	Janesville	Lisa Pipik	Product Development Clerk	Janesville
<b>20 YEARS</b>			Kenneth Vance	Machine Build Assembler	Janesville
Cindy Baier	Cost Accountant	Janesville	Lindsey Winters	Buyer	Janesville
Timothy Kemmett	Chief Pilot	Janesville	Vivian Liv	Sales Administrator	China
<b>15 YEARS</b>			Sean Xiao	QA Manager	China
Ryan Phetteplace	Accountant	Janesville	Yang Xiaohua	MA Leader	China
<b>10 YEARS</b>			Xiong Xiuchun	Line Leader	China
Mark Fladhammer	Machine Operator	Janesville	Huang Jiaquan	Assistant Line Leader	China